

Invesco Pan European Equity Fund

March 2025

This marketing communication is for professional investors and qualified clients/sophisticated investors only. Investors should read the legal documents prior to investing.

Investment Risks

For complete information on risks, refer to the legal documents.

The value of investments and any income will fluctuate (this may partly be the result of exchange-rate fluctuations) and investors may not get back the full amount invested.



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Invesco UK & European Equities



Invesco UK & European Equities

Why a UK & European Equities team?

- Deep expertise of investing in companies in a broad range of countries
- Funds benefit from a range and depth of knowledge:
 - Holdings shared across funds
 - One holding informs another
 - More sources of new ideas
- Opportunity to serve a growing base of investors in international equities:
 - Ability to add value right across the region
 - Agility to respond to differing client needs

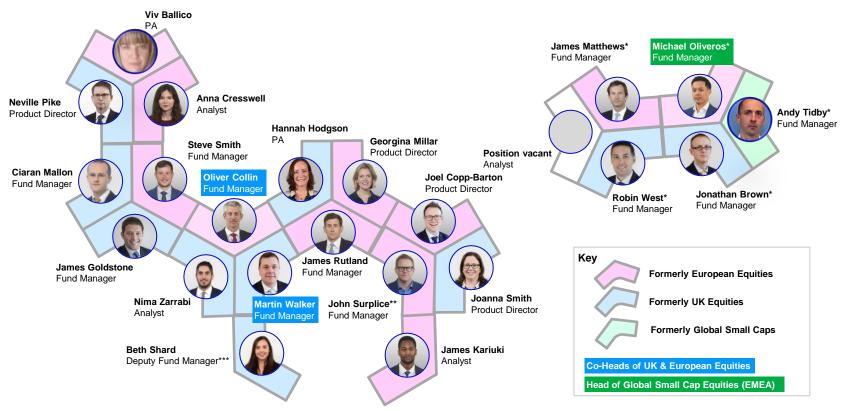
Why Invesco?

- A team with long tenure at Invesco and experience in the markets
- Important and valuable heritage of UK & European Equities
- Recent team merger brings the opportunity for continual improvement to processes:
 - Sharing of knowledge
 - Sharing of best practices
 - Further enhancement to challenge

Opportunity to grow and scale our business, which will benefit our clients



Invesco UK & European Equities Team – Henley



For illustrative purposes only. Subject to change. *Denotes Global Small Cap Equities. **Additionally Head of EMEA Equities. ***Currently on maternity leave.

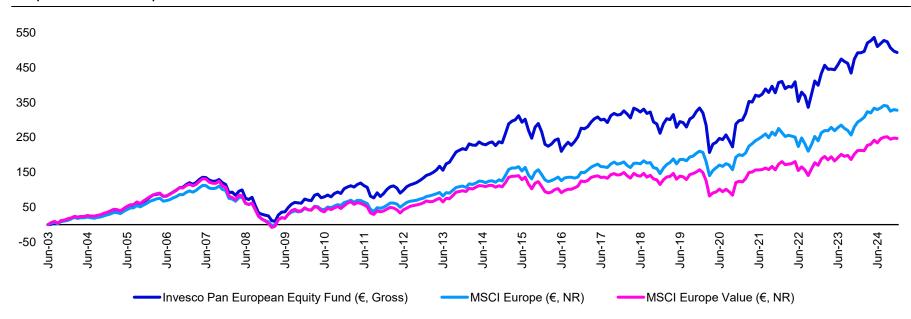


Long-Term Performance



Long-Term, Invesco Pan European Equity Fund has Performed Strongly...

Past performance does not predict future returns.



Source: Invesco as at FY 2024.

Data shown refers to the Gross Performance (£) of the Invesco Pan European Equity Fund since John Surplice joined the fund in July 2003. € Net return data for the MSCI Europe and MSCI Europe Value has been provided. Provided on a quarterly basis.

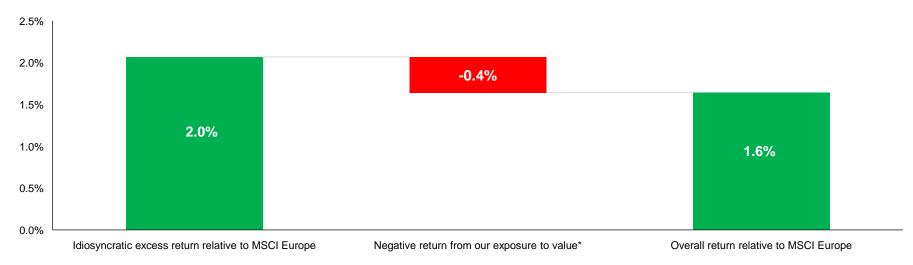
The benchmark index is shown for performance comparison purposes only. The Fund does not track the index. Updated quarterly.



...Delivering Alpha + a 'Value' Output

Past performance does not predict future returns.

Annualised Gross performance Since July 2003 to 31 December 2024 broken down into idiosyncratic alpha & return from our value tilt



As the Fund is actively managed, it is not intended that the performance of the Share Class will track performance of MSCI Europe Index (Net Total Return) (the "Benchmark"). The gross performance figures are shown in EUR, inclusive of re-invested income, gross of ongoing charges and net of portfolio transaction costs. Index: Net return in EUR. Please see Net Performance slide for the impact of ongoing charges. *We calculate our return from our value tilt by regressing the monthly gross returns of the fund to the MSCI Europe Value Index. This generates a beta to value for the fund, which is then applied to the MSCI Europe Value Index returns each month. The resulting monthly figures are then compounded for the entire period and annualized. The idiosyncratic alpha is the residual return once the value contribution is deducted from the total annualized excess gross return. The Fund is not managed by reference to a benchmark. The investment concerns the acquisition of units in an actively managed fund and not in a given underlying asset. Costs may increase or decrease as result of currency and exchange rate fluctuations. Consult the legal documents for further information on costs. As at FY 2024. Updated quarterly.

Darkest Before the Dawn



Key Messages

1. Concentration & Momentum = tough backdrop in 2024

2. Broadening out in 2025...

3. ...only marginal changes would be meaningful

Concerns About Top-Down Issues in 2024 Meant Investors Were Only Interested in 'Thematics' and Earnings Momentum...

Top-down worries

- Weak Macro
- German & French Politics
- GeoPolitics

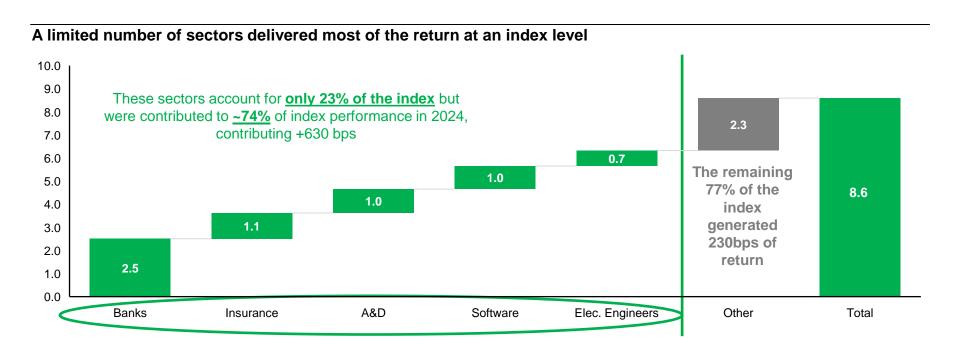
Favoured themes

- Al exposure
- Aerospace & Defense
- Earnings Momentum

Source: Invesco as at 31 December 2024.



...Leading to a Market Dominated by Concentration and Momentum



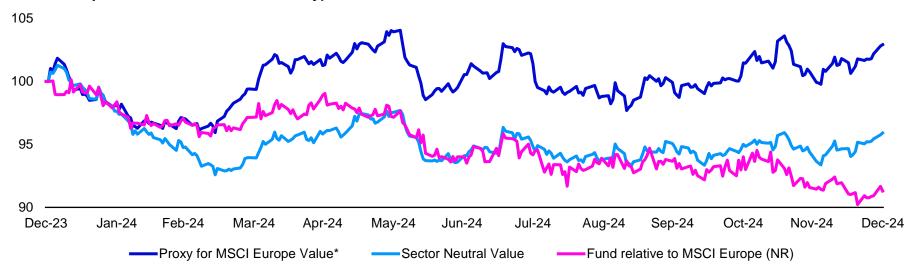
Source: Invesco, Factset as at 31 December 2024. The index is the MSCI Europe Net Return €.



This was a Challenging Backdrop for Our Funds Given the Need for Balance & Diversification

Past performance does not predict future returns. Returns may increase or decrease as a result of currency fluctuations.

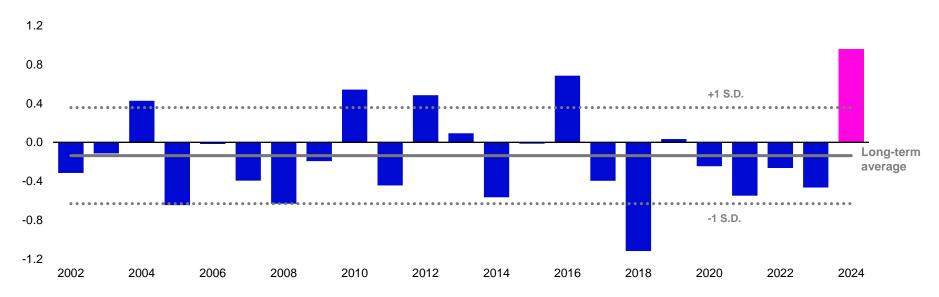
Performance of Invesco Pan European Equity Fund Z Acc, MSCI Europe Value* and Sector Neutral Value (relative to MSCI Europe, Net Return, Euro Currency)



Source: LSEG Datastream as at 31 December 2024. All in Euro Currency. Invesco Pan European Equity Fund Z Accumulation Class. *Citi's Market Neutral Value Long Leg Bucket as a Proxy for MSCI Europe Value Index. **Citi Sector Neutral Value Long Leg Bucket. The index is shown for performance comparison purposes only. The Fund does not track the index.

For 'Value' Indices to Outperform 'Sector Neutral Value' to Such an Extent is Unusual. In Less Extreme Markets we've Performed Well

Information ratio of Price Momentum of 'Value Index' relative to 'Sector Neutral Value'

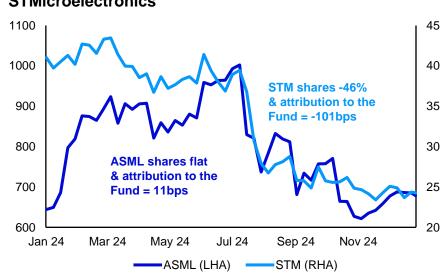


Source: Citi, as at 31 December 2024. Based on the Price Momentum of the 'long' legs of Citi's Market Neutral and Sector Neutral Value baskets (equal weighted). Returns and volatility of both are then compared to each other. Information ratio is Annual Price Returns / Annual Standard Deviation. MSCI Europe.

FY24 Intra-Sector Performance was Also Divided – Cyclicals vs Themes. The Fund was & Continues to be Positioned for Earnings Recovery







Source: Invesco & Bloomberg as at 31 December 2024, for illustrative purposes only. All data is FY 2024.

DHL shares -24%

Jul 24

& attribution to the Fund = -47bps

Sep 24

Average portfolio weights of the above companies through FY 2024 as follows (all rounded to the nearest 0.1%): Schneider Electric 0.0%; DHL Group 2.0%; ASML 0.3%; & STMicroelectronics 2.0%.

38

32

DHL Group (RHA)

Nov 24



200

170

Jan 24

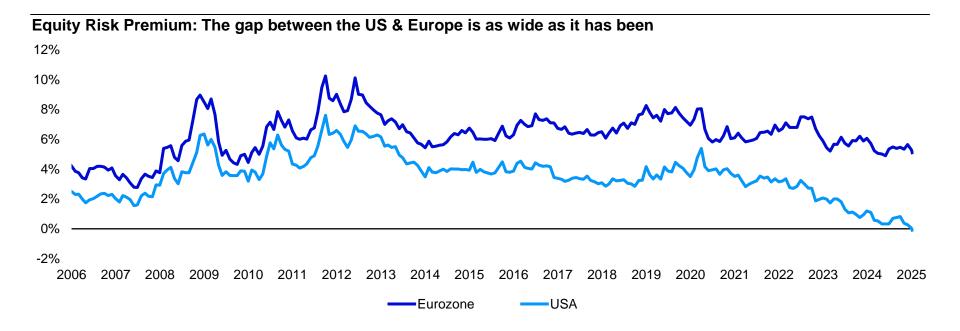
Mar 24

May 24

Schneider Electric (LHA)

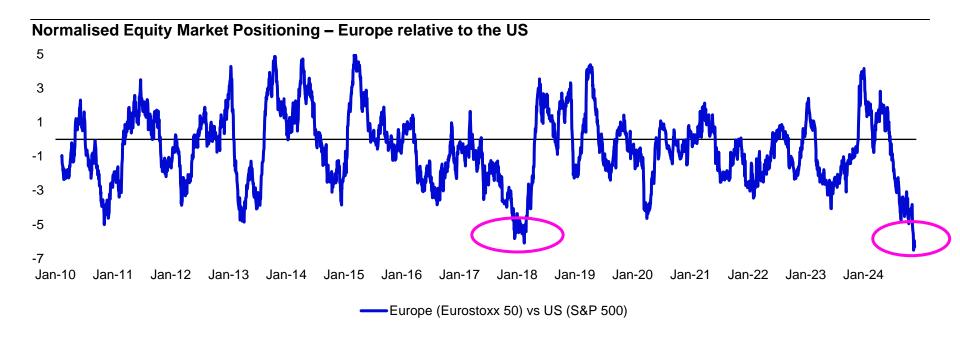
The Fund initiated an underweight position in ASML on 2 August 2024 since when the shares are -8% & portfolio attribution has been +24bps.

Europe Equities – a Largely Ignored Asset Class in Terms of Valuation...



Source: Deutsche Bank as at FY 2024. Equity risk premia defined as the difference between the equity earnings yield (of EURO STOXX, S&P 500, FTSE 100 & Nikkei 225) & the respective countries' 10-year government yields (i.e. 10y Bunds, 10y US Treasuries, 10y Gilts & 10y JGB). 20-year average equity risk premiums: Eurozone 6.3%; USA 3.6%; UK 5.9% & Japan 5.0%.

...and Positioning

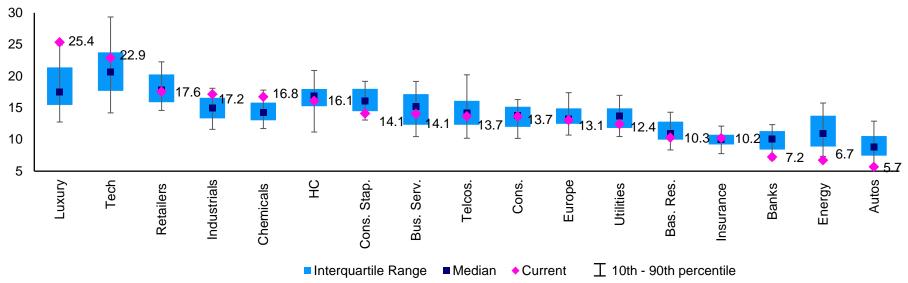


Source: Citigroup as at 22 November 2024. Uses changes in open interest – falling/rising – and changes in prices – up/down. 3 month rolling and Z-scores.



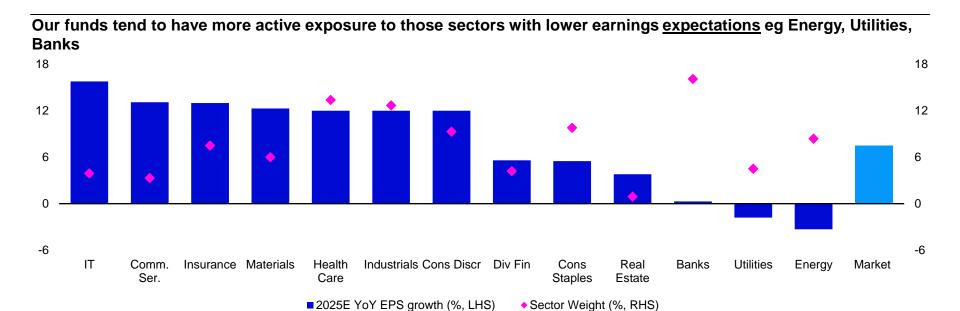
Within Europe, Some Sectors are Particularly Out-of-Favour

Out-of-favour sectors trading on sizeable discounts to their long-term averages (12 mths Fwd. PE since 2000)



Source: Datastream, Worldscope, Goldman Sachs Global Investment Research as at 10 January 2025

Many of these Sectors have Lower Earnings Expectations in 2025, Too



Source: Barclays Research, IBES, LSEG Data & Analytics as at 31 December 2024. MSCI Europe.

What Can Get Investors Interested Again in the More Out-of-Favour Areas..? Lots of Potential Triggers...Would Significantly Benefit Our Positioning

When Stock markets are <u>expecting the worst</u>, the <u>scope for positive surprises</u> is at the <u>maximum</u> Number of potential triggers:

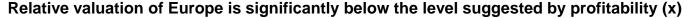
- Trump's Tariffs
- Ukraine: Resolution & Reconstruction
- German Fiscal Stance
- Draghi's Growth Plan
- China stimulus

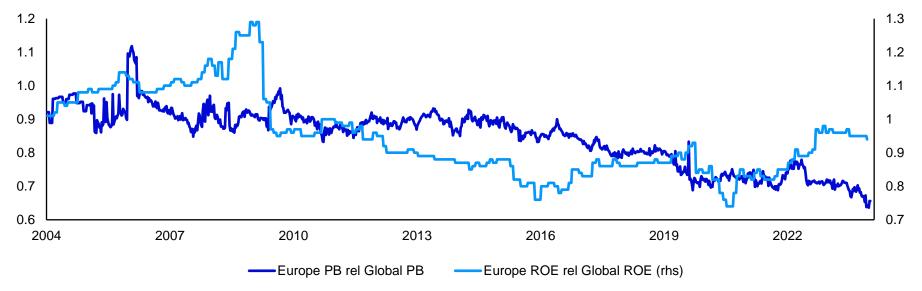
A less bad outcome would be supportive for a) economic growth b) earnings growth c) valuations

Source: Invesco as at 31 December 2024.



With Valuations Already Low, Positive Surprises Could have an Outsized Impact





Source: UBS, LSEG as at 2 January 2025.

Performance



Invesco Pan European Equity Fund Gross performance (%)

Past performance does not predict future returns. Returns may increase or decrease as a result of currency fluctuations

Calendar year returns	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Invesco Pan European Equity Fund	9.53	2.76	10.48	-12.96	20.09	-8.33	27.33	-1.48	18.57	0.15
MSCI Europe (NRI)	8.22	2.58	10.24	-10.57	26.05	-3.32	25.13	-9.49	15.83	8.59
Out / underperformance	+1.30	+0.18	+0.24	-2.39	-5.96	-5.00	+2.21	+8.01	+2.74	-8.44

Annualised returns*	3 months	6 months	YTD	1 year	3 years	5 years	10 years
Invesco Pan European Equity Fund	9.02	3.74	9.79	9.22	9.96	11.09	5.30
MSCI Europe (NRI)	9.79	6.87	10.33	15.70	10.19	10.95	6.22
Out / underperformance	-0.77	-3.12	-0.54	-6.48	-0.23	+0.14	-0.92

Source: Invesco as at 28 February 2025. *Periods greater than one year are annualised.

Fund performance figures are shown in EUR, inclusive of reinvested income, gross of the ongoing charges and net of portfolio transaction costs. The figures do not reflect the entry charge paid by individual investors. Index: net return, in EUR. Please see Net Performance slide for the impact of the ongoing charges.

As the Fund is actively managed, it is not intended that the performance of the Share Class will track the performance of MSCI Europe Index (Net Total Return) (the "Benchmark").



Invesco Pan European Equity Fund Net performance (%) – Z EUR Acc share class

Past performance does not predict future returns. Returns may increase or decrease as a result of currency fluctuations.

Calendar year returns	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Invesco Pan European Equity Fund	7.40	0.79	8.90	-13.84	18.88	-9.26	26.04	-2.48	17.37	-0.87
MSCI Europe NR EUR	8.22	2.58	10.24	-10.57	26.05	-3.32	25.13	-9.49	15.83	8.59
Quartile	3	3	3	2	4	3	2	1	1	4

Annualised returns*	Q4 2024	3 months	6 months	YTD	1 year	3 years	5 years	10 years
Invesco Pan European Equity Fund	-0.87	8.74	3.22	9.61	8.12	8.85	9.96	4.00
MSCI Europe NR EUR	8.59	9.79	6.87	10.33	15.70	10.19	10.95	6.22
Quartile	4	4	4	3	4	3	3	3

Rolling 12-month returns					01/03/2019 29/02/2020					
Invesco Pan European Equity Fund	-18.16	14.99	8.11	-4.16	-5.55	7.69	15.77	12.60	5.94	8.12
MSCI Europe NR EUR	-13.43	14.68	5.02	1.26	3.00	8.87	15.43	4.78	10.35	15.70
MSCI Europe Value NR EUR	-19.01	18.68	5.92	-1.26	-4.70	2.89	17.12	8.62	5.58	24.86

Data as at 28 February 2025. *Periods greater than one year are annualised. Fund (Z EUR Acc) performance figures are shown in EUR, inclusive of reinvested income and net of the ongoing charges and portfolio transaction costs. The figures do not reflect the entry charge paid by individual investors. Sector average performance is calculated on an equivalent basis. Index: net return in EUR. Quartile Ranking represents the fund performance ranking in the Morningstar peer group sector. 1 means the top 25%, and 4 the bottom 25%, of the sector. The performance data shown does not take account of the commissions and costs incurred on the issue and redemption of units.

Source: © Morningstar 2025. All rights reserved. The information contained herein: (1) is proprietary to Morningstar and/or its content providers; (2) may not be copied or distributed; and (3) is provided for reference purposes only. Neither Morningstar nor its content providers are responsible for any damages or losses arising from any use of this information. Asset allocation data is derived by Morningstar using full holdings data provided by Invesco. Morningstar Licensed Tools and Content powered by Interactive Data. More information on the peer groups can be found at www.morningstar.com

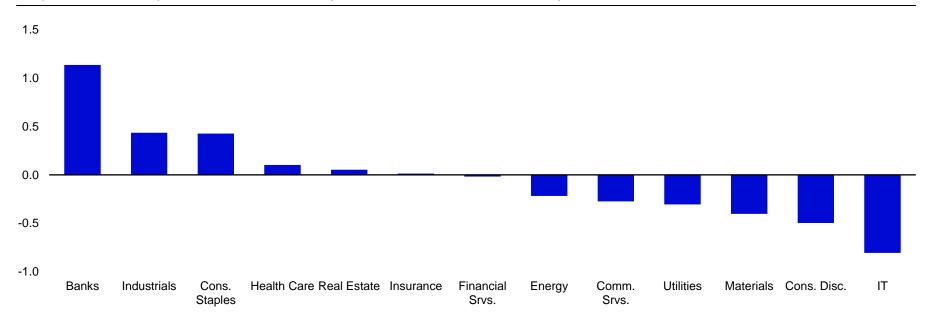
As the Fund is actively managed, it is not intended that the performance of the Share Class will track the performance of MSCI Europe Index (Net Total Return) (the "Benchmark").

As at 2 August 2021, this share class is now the Primary share class for this fund. As this share class was launched on 28 June 2017, for the periods prior to this launch date, performance figures are that of the A share class, without any adjustment for fees.



Invesco Pan European Equity Fund Key attributing sectors – YTD (%)

Past performance does not predict future returns. Returns may increase or decrease as a result of currency fluctuations.



Source: Bloomberg, Invesco as at 28 February 2025. Calculated using gross performance data and reported on annualised. Reference benchmark: MSCI Europe NR. Fund: Invesco Pan European Equity Fund.



Invesco Pan European Equity Fund

Top and bottom attribution companies – YTD (%)

Past performance does not predict future returns.

Attribution by company	Portfolio weight (%)	Reference index weight (%)	Total attrib (%)
Top companies			
Santander	2.87	0.76	0.56
UniCredit	3.30	0.62	0.51
Thales	2.07	0.14	0.48
BBVA	2.12	0.60	0.36
CaixaBank	2.36	0.22	0.33

Bottom companies			
Publicis Groupe SA	2.02	0.22	-0.33
easyJet	1.78	0.00	-0.34
Smurfit WestRock	2.25	0.00	-0.34
Neste	1.12	0.05	-0.41
Soitec	0.82	0.00	-0.46

Source: Factset, Invesco as at 28 February 2025. Based on the Brinson Model as provided by Factset with Invesco inputs. Calculated on gross and arithmetic basis. Reference index: MSCI Europe (NRI). Fund: Invesco Pan European Equity Fund. Cash is excluded. Portfolio and reference index weights are averages over the period.



Positioning & Characteristics



Invesco Pan European Equity Fund Top 10 active holdings¹

Top 10 active holdings	Sector	% Overweight
Unicredit	Financials	2.82
UPM	Materials	2.60
Santander	Financials	2.44
Arcelormittal	Materials	2.30
Kingspan	Industrials	2.27
Thales	Industrials	2.09
Smurfit Westrock	Materials	2.03
Saint-Gobain	Industrials	2.02
BBVA	Financials	1.93
Total	Energy	1.90

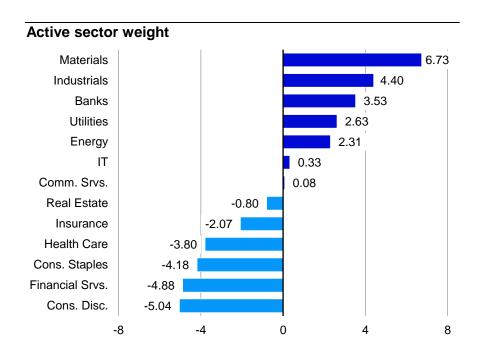
Source: Invesco as at 28 February 2025. ¹Relative to MSCI Europe Index (Net Total Return).

This is not financial advice and not a recommendation to buy / hold / sell these securities. There is no guarantee that Invesco will keep these securities in its funds in the future.



Invesco Pan European Equity Fund Active sector weightings (%)¹

Stocks	Fund	Reference benchmark
Materials	12.43	5.69
Industrials	21.86	17.46
Banks	14.37	10.84
Utilities	6.42	3.79
Energy	6.86	4.56
IT	7.71	7.39
Comm. Srvs.	4.18	4.10
Real Estate	0.00	0.80
Insurance	3.82	5.89
Health Care	11.47	15.27
Cons. Staples	5.57	9.76
Financial Srvs.	0.00	4.88
Cons. Disc.	4.53	9.57

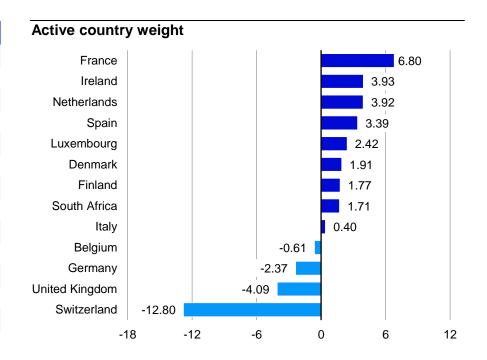


Source: Invesco as at 28 February 2025. ¹Relative to MSCI Europe Index (Net Total Return). This is not financial advice and not a recommendation to buy / hold / sell these securities. There is no guarantee that Invesco will keep these securities in its funds in the future.



Invesco Pan European Equity Fund Active country weightings (%)¹

Countries	Fund	Reference benchmark
France	23.90	17.10
Ireland	4.41	0.48
Netherlands	10.67	6.75
Spain	7.93	4.54
Luxembourg	2.42	0.00
Denmark	6.12	4.21
Finland	3.30	1.52
South Africa	1.71	0.00
Italy	4.87	4.47
Belgium	0.88	1.49
Germany	12.30	14.67
United Kingdom	18.54	22.62
Switzerland	2.18	14.97



Source: Invesco as at 28 February 2025. ¹Relative to MSCI Europe Index (Net Total Return). Portfolio characteristics are subject to change without notice.



Invesco Pan European Equity Fund

Portfolio changes – 2024

	Bought	Sold
Sector		
Communication Services		
Consumer Discretionary	Prosus	JD Sports Kering
Consumer Staples		
Energy	Shell	BP
Financials	Prudential Santander	Allianz BNP Munich Re
Health Care	Novo Nordisk	
Industrials	Daimler Trucks Easyjet Nexans	Sandvik
Technology	ASM International ASML Besi	
Materials	Syensqo	CRH Metso Yara International
Real Estate		
Utilities	National Grid	EDP

Source: Invesco, Bloomberg as at FY 2024. Updated quarterly.



Invesco Pan European Equity FundKey characteristics

	Invesco Pan European Equity Fund	MSCI Europe
P/E 12 mths fwd	10.4x	13.2x
P/B 12 mths fwd	1.3x	1.8x
FCF Yield 12 mths fwd	5.9%	4.8%
Dividend Yield 12 mths fwd	4.1%	3.6%
ROE 12 mths fwd	12.9%	13.5%
ND:EBITDA 12 mths fwd1	0.9x	1.0x

	Invesco Pan European Equity Fund ²
Q1 ROIC	19%
Q2 ROIC	33%
Q3 ROIC	27%
Q4 ROIC	20%
Not covered / Cash	0%

Source: Top table: Invesco, Bloomberg as at FY 2024 & all data rounded to the nearest 0.1x/%. Please note the MSCI Europe ex UK Index shown in the chart is not a target, constraining or comparator benchmark of the fund. The comparative information shown here is to illustrate the fund manager's active investment approach and provide broader market context. ¹Median The Forecast Yield reflects distributions forecast for the next twelve months as a percentage of the mid-market price of the fund. The yield assumes that the fund's portfolio remains unchanged. It is not guaranteed and investors may be subject to tax on distributions. It does not reflect any charges.

Bottom table: Invesco as at FY 2024.2 All ROIC percentages rounded to the nearest 1%. Q in the bottom table = quartile. Updated quarterly.



Appendix: Investment Approach - Quality Transition



Investment Philosophy and Key Values

Investment philosophy:

We believe the market struggles to value companies undergoing transition. Our success comes from exploiting valuation anomalies where there is the potential and willingness to change for the better. This requires a combination of rigorous investment analysis, discipline, patience and engagement. All these elements are equally applicable to our ESG integration.

Key values:

Potential and willingness to pursue quality change

 Correctly anticipating material changes and the likelihood of these changes coming to fruition is key in delivering strong returns.

Rigorous investment analysis and discipline

 To be successful requires an in-depth understanding of company and industry fundamentals as well as being prepared to invest for the long term.

Engagement, collaboration & challenge

 Engaging with companies is a critical component in understanding change.
 Collaboration and challenge are key to how we engage as a team.







For illustrative purposes only.



3 Potential Ways to Make Money in Equities...

...We prioritise #2

Compounders:

"great that stays great"

- 1st quartile companies that remain 1st quartile
- · High hit rate
- Supported by low rates
- Crowded style

#1

Quality transition: "good to great"

- · Quality improvement/change
- Lower hit rate. Greater engagement required
- Proven Alpha
- 'Differentiated' style

#2

Economic cycles

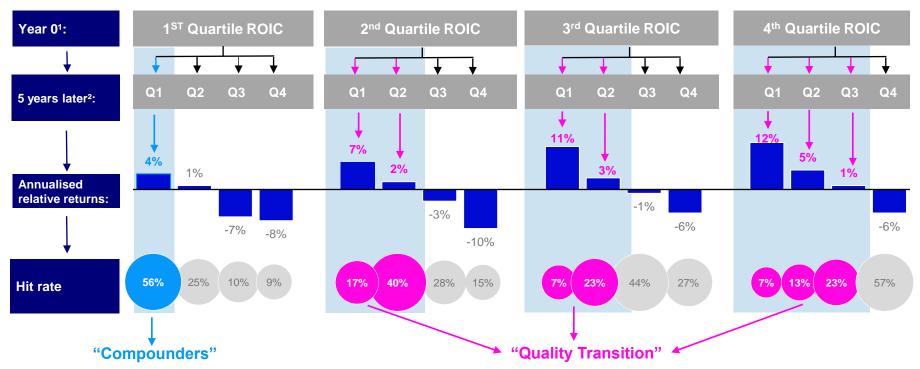
- Macro matters
- Infrequent once per cycle (post GFC, Euro Crisis, Brexit, Covid)
- Timing is key
- Difficult to achieve on consistent basis

#3

For illustrative purposes only.



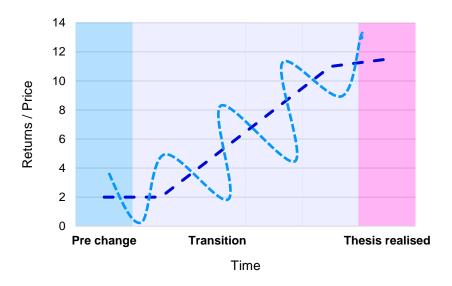
Over the Long-Term, Return Potential from <u>Quality Transition</u> is Higher than From <u>Compounders</u>, but Harder to Capture



Source: Morgan Stanley/Invesco. Using index data for the period 30 April 2012 to 30 April 2022. This involves taking the constituents of MSCI Europe and segmenting them into 16 buckets, depending on their starting ROIC and ROIC five years later, with the first data point for the period 30 April 2012 to 30 April 2017. This is then done continuously on a monthly until 30 April 2022 and calculations done on an equal weighted basis. The returns for each bucket are then calculated and averaged. ¹ ROIC quartile in Y0. ² ROIC quartile in Y5.

What Quality Transition Looks Like

Charting the life cycle of a quality transition stock





Quality transition rarely happens in a straight upward line...

- · Requires discipline
- Patience
- Continuous active engagement



...and can take various forms...

- Restructuring/ re-organisation
- Capital allocation/capital investment
- · Acquisitions/disposal
- Changing industry/market dynamics
- ESG improvement

Once the Quality transition driver/s have played out the characteristics of the stock change, typically becoming more 'compound like' in nature. Our IRR analysis is integral throughout.

For illustrative purposes only.



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The Forecast Yield reflects distributions forecast for the next twelve months as a percentage of the mid-market price of the fund. The yield assumes that the fund's portfolio remains unchanged. It is not guaranteed and investors may be subject to tax on distributions. It does not reflect any charges.

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